

**Procurement Cashable and Non-Cashable Savings Achieved for Financial Year 2010 to 2011 as at end  
December 2010**

| Service Area                      | Contract Description  | Cashable        | Non-cashable   | Capital         |
|-----------------------------------|---|-----------------|----------------|-----------------|
| Various                           | P Cards   |                 | £37,481        |                 |
| Community Safety                  | CCTV  | £8,225          |                |                 |
| Environmental Services            | Wheelie Bins  | £7,500          |                |                 |
| Environmental Services            | Public Toilets  | £18,400         |                |                 |
| Regeneration and Estates          | Mobile Security   | £12,153         |                |                 |
| Regeneration and Estates          | Out of Hours Telephone Answering Service  | £10,000         |                |                 |
| ICT & Customer Services           | Mobile Solutions (phones & blackberries)  | £8,000          |                |                 |
| Engineering                       | Cattle Market Car Park Extension - interest rate for cashable saving worked out as 1.5%   | £1,500          |                | £100,000        |
| Environmental Services            | Glass Recycling - fixed price for 2nd year - CPI saving of 2.4%   | £2,100          |                |                 |
| Environmental Services            | Vehicle Spare Parts - price increase 1% below CPI - i.e. 1.4% & 2.5% prompt payment discount  | £2,730          |                |                 |
| Regeneration and Estates          | PAT Testing - fixed price for 2nd year - CPI saving of 2.4%   | £100            |                |                 |
| Regeneration and Estates          | Water machines fixed price for 2nd year - CPI saving of 2.4%  | £100            |                |                 |
| Regeneration and Estates          | Furniture - additional expenditure savings from 09/10 (£2500) + price increase 1% below CPI   | £2,780          |                |                 |
|                                   | Eco Town Consultants - rates kept at 2009 level - i.e. CPI saving of 2.4% on £10,000  | £240            |                |                 |
| 50/50 - Finance and Urban & Rural | Cash Collection - 6 month extension agreed at existing prices   | £1,127          |                |                 |
| Various                           | Prompt payment discount exercise  | £331            |                |                 |
| Environmental Services            | Dry Recyclables   | £33,000         |                |                 |
| Leisure                           | Banbury Football consultancy  | £250            |                |                 |
| Regeneration and Estates          | Cleaning materials  | £290            |                |                 |
| Regeneration and Estates          | Confidential Shredding  | £9,958          |                |                 |
| Regeneration and Estates          | Heating   | £8,321          |                |                 |
| Regeneration and Estates          | Cooling   | £3,137          |                |                 |
| ICT & Customer Services           | ICT Hardware and Software via Buying Solutions  | £10,000         |                |                 |
| Finance                           | Treasury Management   | £5,000          |                |                 |
| Regeneration and Estates          | Thorpe Lane Phases 3 & 4  | £1,215          |                | £81,000         |
| Regeneration and Estates          | Bodcote Old House Refurbishment   | £3,544          |                | £236,268        |
| Regeneration and Estates          | Coffee Machine supplies   | £100            |                |                 |
| Regeneration and Estates          | Washrooms (Museum/TIC)  | £527            |                |                 |
| Regeneration and Estates          | Fire Systems  | £2,554          |                |                 |
| Regeneration and Estates          | Intruder and CCTV   | £3,541          |                |                 |
| Leisure                           | Electricity savings Woodgreen L C   | £20,000         |                |                 |
| Leisure                           | Gas savings Woodgreen L C   | £890            |                |                 |
|                                   | Voice and Data  | £60,857         |                |                 |
| ICT and Customer Services         | Sale of Print Room Equipment (Guillotine, Punch & Folder)   |                 |                | £2,000          |
| ICT and Customer Services         | Presentation equipment servicing (Reflex)   | £2,800          |                |                 |
| 50/50 - Finance and Urban & Rural | Cash Collection - New Contract  | £7,472          |                |                 |
| Communications                    | Printed Media Advertising   | £4,100          |                |                 |
| Finance                           | Hosted Payments Solution  |                 | £5,199         |                 |
| Customer Services                 | Self Service Payment Kiosks   |                 | £9,594         |                 |
| Urban and Rural                   | Bedding Plants  | £9,070          |                |                 |
| ICT and Customer Services         | Telephony Maintenance   | £4,351          |                |                 |
|                                   | <b>Total:</b>   | <b>£266,263</b> | <b>£52,274</b> | <b>£419,268</b> |
|                                   | <b>Notes</b>  |                 |                |                 |
|                                   | 1) P Cards - Savings are calculated as £50 per transaction  |                 |                |                 |
|                                   | 2) Cashable savings from capital projects - calculated as a saving of 1.5% to reflect the interest earned per annum.                              |                 |                |                 |
|                                   | 3) Prompt Payment Discounts - 15 companies have signed up to date. Savings shown are for discounts received against the glass recycling contract. |                 |                |                 |
|                                   | 4) Hosted Payments Solution - additional savings of £5199 agreed for additional modules such as the surcharge on credit/debit cards.              |                 |                |                 |
|                                   | 5) Self Service Payment Kiosks - additional saving of 8% for bulk purchase and further 3% for up front payment.                                   |                 |                |                 |
|                                   | Further £12,000 electricity savings for Woodgreen to be recorded for next year.   |                 |                |                 |
|                                   | Further £2,000 gas savings for Woodgreen for next year  |                 |                |                 |